

Millennium Appliances, Inc.
Fall Newsletter

Cool It! Sales Contest

Congratulations to the winners of our summer refrigerator and freezer sales contest!

Cool It! Contest Winners		
1	Martin Schultz	Western Region
2	Rene Charbonneau	Eastern Region
3	Linni Huang	Midwestern Region
4	Harvey Kowalchuk	Northwestern Region
5	Sadru Nanji	Western Region

November Sales Seminar

The seminar is just around the corner! Make sure to mark your calendars and make arrangements with Christine at Head Office for your travel plans. This year, Shannyn Anderson, author of *Sell It! Effective Sales Techniques*, is conducting an Effective Sales Presentation, especially helpful for new salespeople. Shannyn was the top salesperson at Gunther's Office Supplies for eight years before embarking on her career as author and consultant. Also, our own William Wilson, Vice-President of Marketing, will be highlighting the new Christmas sales campaign.

Christmas is Coming!

Is it that time of year again, already?! Yes it is, and we're busy making plans for Millennium's Christmas party. Watch your e-mail for details! It's also time to begin putting the plans in place for your regional Christmas charity programs. Get a head-start to make sure your programs are as creative, successful and fun as they have been in the past. Don't forget to let us know what you're doing since we may want to borrow a great idea!

Millennium News & Views

Congratulations to Anilise Weidermacker, Sales Assistant, Midwestern Manufacturing Plant, on her recent engagement. Anilise and her beau, Mark, will be tying the knot on Valentine's Day next year – they're real sweethearts!

Pierre Michaud, Sales Representative in the Eastern Region office, and his wife Jocelyne are the proud parents of a new baby boy, Marc Yvon. Marc arrived on September 28 and all are healthy and happy!

Some staff members have been discussing the idea of working additional hours in order to have a day off every second week. Human Resources will be sending a questionnaire to each of you shortly to determine the interest level and format this could take.

Working File 5-3